



Director of Development, Beatrice T. Sanford, OFS, understands the importance of stewardship of the gifts she has received from God. That's why she started her career at Saint Bede Catholic Church by signing up for monthly electronic giving and by making a planned gift to Saint Bede.

Growing up in the suburbs of Philadelphia with her seven brothers and seven sisters, Bea's parents made many sacrifices to ensure their children could attend Catholic school and be involved with their local parish. As a Secular Franciscan called to live the Gospel, she is excited to be able to incorporate her core values with her career. She considers her role as development director a blessing where she is able to assist parishioners and friends of Saint Bede Catholic Church to make meaningful gifts to support the ministries that

are important to them. Accordingly, she believes firmly in her work – helping donors achieve their goals for the assets they entrust to the Church – to provide for the New Evangelization and the expanding Social Ministry at Saint Bede. She and her husband, David, are thrilled to call Williamsburg 'home'.

Bea's experience in estate planning and finance is broad. She began her career at Bank of America in Naples, Florida working in trust administration, and then was a vice president/regional trust manager for Merrill Lynch Trust Company, where she assisted financial advisors and their clients with estate planning. In 2001 she moved to North Carolina to serve as the director of gift planning for Elon University. After 'failing retirement' Bea directed the fundraising efforts as the executive director of the Foundation for Angel Medical Center, a rural access hospital in the mountains of western North Carolina. Eventually, the academic life called her back the college campus in Raleigh to the office of gift planning at North Carolina State University.

Bea was a non-traditional student who graduated magna cum laude from Regents College in Albany, New York at age 30. She later received her masters' degree from the University of North Carolina, Greensboro and has earned a Certificate in Non-Profit Management from Duke University Office of Continuing Studies.

Bea is knowledgeable about the various methods of making gifts and transferring assets, including wills, revocable trusts, life estates, and charitable trusts. She is available to work with you and your professional advisors to help you structure gifts using cash, securities, and real estate. You can reach Bea by calling 757-603-6989 ext. 2315 or by email at bsanford@bedeva.org.